



**AN ASSET OR A LIABILITY?**  
**ENABLING BANKS AND FINANCIAL INSTITUTIONS**  
**TO IDENTIFY THE RIGHT TALENT**



With the introduction of deregulation policies in the early nineties; India's Banking, Financial Services & Insurance sector (BFSI) have witnessed an exponential growth trajectory which has brought with it multiple opportunities as well as several challenges.

With increasing competition it has become critically important for organizations in this sector to acquire people with the right skill. This being a people intensive business, deploying people with right skill sets increases productivity and profitability of the organisation. On the contrary, skill-deficient employees push the growth curve of the organisation southwards.

**Attest provides multiple modes of delivery to address the client needs:**

1. Online
  - a. Completely Internet Based Delivery available 24x7
  - b. Suitable for candidates spread across multiple location
  - c. Suitable for organizations working across shifts
2. Web Offline Proctored
  - a. Suitable for high stake assessments with higher volumes
  - b. Completely proctored
  - c. Minimal dependency on internet
3. Paper-Pencil
  - a. 40 centers with capacity of 30,000 seats
  - b. Dedicated team with expertise in paper-pencil mode of assessments
  - c. Suitable for campus recruitments or large scale testing on a single day



**LIMITED UTILIZATION OF IT ESPECIALLY AMONG GROUND LEVEL STAFF**



**HIGH ATTRITION OF FEET ON STREET IN INSURANCE INDUSTRY**



**AVERAGE PASS PERCENTAGE IN REGULATORY EXAMINATIONS**

To help organisations identify the talents with right skill sets, Attest offers the following solutions to the BFSI sector :

**COMPLETE PRE-RECRUITMENT SOLUTIONS**

- |   |                               |
|---|-------------------------------|
| a. Application scrutiny and processing          | d. Delivery of assessments    |
| b. Follow up on incomplete applications         | e. Score reporting & analysis |
| c. Customising assessments to suit client needs |                               |

**PRACTICE TEST FOR LIFE INSURANCE ADVISORS**

1. Helps increase the pass percentage in regulatory exam
2. Gets more "feet on street" to generate business
3. Helps identify the level of preparation of candidates
4. Compare performances between different training centers
5. Map your organisation's training investment optimisation
6. Anytime anywhere assessment offered completely online
7. Saves critical business time of your organization

**BASIC IT SKILL ASSESSMENT LIKE MS-OFFICE**

- a. Identify the proficiency level of your employees in Basic IT Applications
- b. Help assess the training effectiveness through pre and post training assessments



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For more information, please contact Ayan Mahapatra - Tel: +91 22 28272308